

MISCELLANEOUS

0


0

\* Asterisks denote mandatory information

<b>Name of Announcer *</b>	HIAP SENG ENGINEERING LTD
<b>Company Registration No.</b>	197100300Z
<b>Announcement submitted on behalf of</b>	HIAP SENG ENGINEERING LTD
<b>Announcement is submitted with respect to *</b>	HIAP SENG ENGINEERING LTD
<b>Announcement is submitted by *</b>	Tan Haj Jin
<b>Designation *</b>	Joint Company Secretary
<b>Date &amp; Time of Broadcast</b>	23-May-2013 17:27:46
<b>Announcement No.</b>	00068

>> ANNOUNCEMENT DETAILS

The details of the announcement start here ...

<b>Announcement Title *</b>	NEWS RELEASE: HIAP SENG FORMS STRATEGIC ALLIANCE WITH KUB BUILDERS
<b>Description</b>	Please see the attachment.
<b>Attachments</b>	 HSEL_KUBB_MOU.pdf Total size = <b>36K</b> (2048K size limit recommended)

---

## NEWS RELEASE

### HIAP SENG FORMS STRATEGIC ALLIANCE WITH KUB BUILDERS

- **Proposed joint participation in the Petronas Rapid Tank Farm Project in Malaysia**

**Singapore, May 23, 2013** – Hiap Seng Engineering Ltd (“Hiap Seng” or the “Group”), a specialist integrated engineering group for the oil-and-gas, petrochemical and pharmaceutical industries, today announced that that it has entered into a Memorandum of Understanding (“MOU”) with KUB Builders Sdn Bhd (“KUBB”), an industrialised building system contractor, to jointly submit a proposal to pre-qualify to participate in the Petronas’ Refinery and Petrochemical Integrated Development (“Rapid”) Tank Farm Project at Pengerang, Johor in Malaysia .

Under the terms of the MOU, both parties will combine their resources and expertise to jointly explore, apply and propose to pre-qualify to bid for this project. The Petronas Rapid Tank Farm Project is part of the major project RAPID which includes the development of refinery; Naptha Steam Cracker; polymers and specialty petrochemical plants with a central utility; and off-site facilities including interface facilities.

Mr. Frankie Tan, Chairman and CEO of Hiap Seng, said: "This prestigious project requires a successful track record in performing EPCC works for crude tanks, petroleum product tanks and pressurized storage tanks. With our engineering, procurement & construction expertise for the oil-and-gas, petrochemical, and pharmaceutical industries, coupled with KUB's strength as Malaysia's premier Class A Industrialised Building System and a Bumiputera contractor with its own in-house manufacturing and engineering capabilities, we are confident that this will put us in a good position for this bid.

"In Malaysia, we also see opportunities given that annual offshore oil and gas capex in the country is projected to increase 46% to US\$5.7 billion in 2013<sup>1</sup> in the more immediate term. Underpinning the uptrend is the 2011 – 2015 expanded capital expenditure of RM300 billion committed by Petronas, Malaysia's national oil company<sup>2</sup>."

The MOU is not expected to have any material impact on the earnings per share or the net tangible assets per share of the Group for the current financial year ending 31 March 2014.

## **Corporate Profile**

Established in 1971 and a Main-board listed company, Hiap Seng is a specialist integrated engineering group for the oil-and-gas, petrochemical and pharmaceutical industries and is one of Singapore's leading engineering groups serving the oil-and-gas, petrochemical and pharmaceutical industries.

The Group provides engineering services covering engineering, procurement & construction (EPC) projects and plant maintenance services for the oil-and-gas, petrochemical, and pharmaceutical industries in Singapore and beyond.

---

<sup>1</sup> "Singapore Strategy – Clearer Skies Ahead," UOB Kay Hian, January 2013

<sup>2</sup> Source: Petronas, Third Quarter ended December 31, 2011, Financial Results

The Group operates six well-equipped fabrication yards in Singapore, Malaysia and Thailand with a total land area of over three million sq ft and a workforce of over three thousand well-trained and skilled employees.

Hiap Seng made its maiden appearance on Forbes' list of Top 200 Asia-Pacific firms with sales under US\$1 billion in September 2010. The list, called "Best Under A Billion," selects the top-performing firms with 12,000 publicly listed companies with sales of less than US\$1 billion. Selections were based on companies' profitability, growth, modest indebtedness and future prospects.

On December 13, 2010, Hiap Seng was conferred the coveted Business Superbrands Award in Singapore. The Business Superbrands status is awarded to some of the world's strongest examples of business to business brands.

---

ISSUED ON BEHALF OF : Hiap Seng Engineering Ltd.  
BY : Citigate Dewe Rogerson, i.MAGE Pte Ltd  
55 Market Street  
#02-01  
SINGAPORE 048941

**For CDR, i.MAGE**  
CONTACT : Ms Dolores Phua / Ms Pearl Lam  
at telephone  
DURING OFFICE HOURS : 6534-5122 (Office)  
AFTER OFFICE HOURS : 9750-8237 / 9781-3518 (Handphone)  
EMAIL : [dolores.phua@citigatedrimage.com](mailto:dolores.phua@citigatedrimage.com) /  
[pearl.lam@citigatedrimage.com](mailto:pearl.lam@citigatedrimage.com)

**For Hiap Seng**  
CONTACT : Mr Tan Hak Jin  
at telephone  
DURING OFFICE HOURS : 6897-8082 (Office)  
EMAIL : [thj@hiapseng.com](mailto:thj@hiapseng.com)

---

062/13/003/HSEL  
May 23, 2013